# Volunteer Opportunities

*To schedule or get more info about any opportunity you may call Liz Firestine at 427-6446 or email liz.firestine@cityoffortwayne.org.*

**S.W.A.T. Team, Wednesdays, 10 am-12 noon, into October!**
Our outdoor gardening team will continue into October, having their last work day for season on Wed, Oct 3, 10 am-12 pm. If you'd like to help, drop in or call Rebecca, 427-6442.

**Pumpkin Zone, Sat., October 20, 10:00 am-3:00 pm**
It's getting closer to our big fall family event and we will need lots of volunteers to staff games, crafts, refreshments, and our traditional pot-a-plant activity. There will be a morning shift from 9:30 am-12:30 pm and an afternoon shift from 12-3 pm. If you are able to help out contact Missy, 427-6445.

**FGC: Vermicomposting 101, Sat., October 27, 11:00am-1:00pm**
Help children and their families learn about the basics of vermicomposting and create a fun 'wiggly worm' to take home. If you are able to help out with this drop-in program call or email Missy.

**DNI: Turkey Time, Thurs., November 1, 6:00-7:00pm**
Let's get down to some turkey business with this month's Dollar Night Insight. If you are able to help families complete a fun turkey trivia or help with making a turkey craft then call or email Liz.

**Goody Bag Stuffing, Wed., November 7, 10:00-11:00am**
The Conservatory is looking for several volunteers to help with this year's goody bags. These are the bags that are handed out to all the children during the Holiday Kick-Off Party. To help stuff this year's goody bags call or email Missy.

**Holiday Kick-Off Party, Wed., November 21, 5:00-9:00pm**
It's never too early to start planning for the upcoming holiday season and we will need several volunteers for our annual Holiday Kick-Off Party. We will need volunteers to help make and distribute hot chocolate and hand out cookies. We will also need helpers with the line to see Santa, Front Desk and Gift Shop volunteers, and someone to staff our Member Table that evening. If you are able to help with any of those openings, contact Missy.



FOELLINGER FREIMANN BOTANICAL CONSERVATORY
1100 S. Calhoun St.
Fort Wayne, IN 46802

The Botanical Buzz
Monthly Volunteer News

October 2018 - Volume 14, Issue 10

# Fall Preparations

Staff at the Conservatory are tackling many end-of-season tasks as we move through October. The gardeners will be fetching the fall-flowering chrysanthemums from Lawton Park Greenhouse for the Showcase, replacing summer annuals in the Art Installation with the mums' russets, oranges, and yellows over the next week or so. In the second week of the month, mums, gourds, pumpkins, corn shocks, and other décor will transform the Exploration Garden into a charming stroll and photo setting at the hands of volunteers and Conservatory and Lawton staff. To prepare for the Punkin' Path, the gardeners are working toward the last mowing of the year. They will soon remove annuals from flower beds to make space for the investment of spring tulips and daffodils. The S.W.A.T. Team will finish on October 3rd after having weeded, mulched, and groomed throughout the grounds all summer, making our gardens look pretty and helping us defend many beds from winter-germinating weeds. Evan cleaned out the fish pond in the Exploration Garden, removing debris that robs fish of oxygen when it decays over winter. (In Kelly's photo, you can see the fish in a garden barrel waiting to return to their cleaned pond.)

**Continued on page 10**

"Winter is an etching, spring a watercolor, summer an oil painting, and autumn a mosaic of them all."

- Stanley Horowitz, American poet

## CONSERVATORY TELEPHONE NUMBERS

| | |
|---|---|
| **Conservatory/Front Desk** | 427-6440 |
| Mitch Sheppard, Deputy Director | 427-6441 |
| OPEN, Mgr Facility & Horticulture | 427-6443 |
| Rebecca Canales, Programs & Vols | 427-6442 |
| Linda Miller, Business & Sponsors | 427-6454 |
| Tom Hegge, Building & Safety | 427-6455 |
| Nate Cardelli, Rentals & Admin | 427-6444 |
| Jane Ford, Gift Shop | 427-6456 |
| Missy A'Hearn, Youth Programs | 427-6445 |
| Liz Firestine, Adult Programs | 427-6446 |
| **Supervisor Cell Phone** | 740-1208 |

**Newsletter Editor:** Rebecca Canales (260) 427-6442
rebecca.canales@cityoffortwayne.org

**NOTE**: To email any staff member, use this format:

firstname.lastname@cityoffortwayne.org



# Notes from the Gift Shop

Autumn begins this weekend and with that come many changes. I truly love the fall colors, the apples, cider, and pumpkin pie, plus all the many recipes available for pumpkin, squash, apples, etc.

But the reality of winter soon following is not something I look forward to! In October, we are all about pumpkins here at the Conservatory and it's exciting to see what Rebecca's crew - Liz and Missy – come up with. Autumn also marks the time when Renee's Seeds are pulled from the shop and returned for credit against our 2019 order.

Our gift shop group was saddened by the passing of longtime volunteer Tea Malloizel on August 29th. Tea was a plant lover and groomer, garden merchandise buyer, extraordinary floral arranger...just some of her many talents. Tea's health deteriorated over the past few years. She was no longer active with our buyers group but still enjoyed coming to groom as her health permitted. She had become a dear friend of mine over the past 18 years and will be missed by all who knew her.

Cashiers: We are heading into the last quarter of 2018, our busy holiday season. As your time permits, please scan the shop for out-of-place items and return them to their proper display area. If an item has a problem, put it on my desk with a note – i.e., missing tag or broken. Include your name and the date so I can follow up if necessary. Also, just so you know, we cannot fill specific customer orders, as vendors set quantity and dollar minimums, but we can include requests in our 2019 orders.

We offer a big thank you in advance to our great volunteer cashiers as we move into the holiday season. Again, if you can fill in any empty shifts on the schedule, please call Liz at 427-6446 and she will be most grateful!

See you in the shop!
Jane Ford
Gift Shop Coordinator

**Fall, cont'd from page 1**

Evan is also cutting back the euonymus ground cover for a cleaner look and easier installation of holiday lights in the Exploration Garden. Kelly, Allison, and Evan have joined forces to give the Tropical House a deep grooming before the plants get covered with Christmas lights and ornaments in another month.

Along the theme of Christmas lights, we asked the City Arborist for help removing dead wood from the oaks and pines in our Exploration Garden, making the pathway below more safe for holiday visitors. In spite of the crew's extremely busy schedule, he gave us a half day of skilled high saddle work, for which we are grateful. After they raked and chipped, you could hardly tell they had been here—except for the clean look of the tree canopy!

On the maintenance front, Tom and his Conservatory crew — Jared, Mark and Tony — will empty and clean the Terrace water feature before Fright Night. Tom will also coordinate getting the irrigation pipes blown out to avoid freeze damage, taking down and storing the lower plaza tent for the winter, and winterizing the outdoor restrooms of the concession stand.

Liz and Missy are turning their attentions to the upcoming Pumpkin Zone event, the Rocky Horror Picture Show screening, and other programs that occur in October. Missy is working with the folks from PBS Explorer Kids Club and the Allen County Farm Bureau to partner again on Pumpkin Zone day. Afterwards, the program staff will have their hands full with turning the indoor and outdoor gardens into a holiday wonderland. Rebecca has been working to create the design plans and locate props and furnishings for the Victorian Christmas exhibit.

And we know Jane, Betty Fisher, Sue Beaver, and Kay Safirstein have been taking inventory and getting ready for holiday sales in the Gift Shop. Those staff and volunteers not mentioned have been underpinning facility operations and support. Thanks, all. And happy Fall!

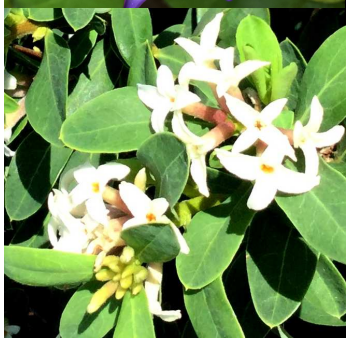


# Welcome Kelly Hatfield

Kelly Hatfield, our new gardener, started last month. Here are a few more facts beyond what I shared in the September Buzz. A Fort Wayne native, Kelly is married and has two sons. She is a Northrop High School graduate. In school, she played flute and was active in Color Guard. She once got to play the bassoon! Her family has two dogs and one cat. She started on her horticultural career by volunteering at her son's school to coordinate the School Children's Flower & Vegetable Association program for their students. The program, more than 75 years old, gives children grades 1-5 the opportunity to grow flowers, potted plants, herbs, and vegetables over the summer and show off their results when they go back to school in the fall. The SCFVA is currently under the leadership of Lynda Heavrin, Park Department, who encouraged Kelly's interests. Kelly has volunteered at the Lawton Park Greenhouse since 2012 and was hired as a gardening seasonal for the Park Department for four seasons. We were happy to be able to hire her into the Department as a full-time staff person. It turns out that she also studied photography and has been taking photos around the Conservatory, like the praying mantis, below. Just for the record, Kelly's favorite ice cream is the Kroger brand Chocolate Cherry Amaretto.

# October 2018 Calendar

| | |
|---|---|
| Thru Oct | Lindy McCormick art display |
| Thru Nov 11 | “Art of the Garden” landscape/art fusion |
| Oct 3 | Conservatory staff meeting, 2:45 pm |
| Oct 3 | S.W.A.T. Team, 10 am-12 noon |
| Oct 4 | $1 Night, 5-8 pm |
| Oct 4 | DNI: Pumpkins, 5:30-7 pm |
| Oct 8 | Install Punkin’ Path |
| Oct 17 | Conservatory staff meeting, 2:45 pm |
| Oct 19 | Buzz copy due |
| Oct 20 | Pumpkin Zone event, 10 am-3 pm |
| Oct 20 | Rocky Horror Picture Show, 9:15 pm (doors @ 7) |
| Oct 25 | 4-H meeting, 6-8:30 pm |
| Oct 26 | Education Council meeting, 9:30 am |
| Oct 26 | Discovery Corner meeting, 11 am |
| Oct 27 | Garden Close-Up: Vermicompost, 11 am-1 pm |
| Oct 29 | Take down Punkin’ Path |
| Oct 30-31 | Pumpkins & gourds on sale in Sales Garden |
| Oct 31 | Conservatory staff meeting, 2:45 pm |



# Fragrant Finales

One of the pleasures of working at a botanical garden is found in the many aromas that plants produce over the course of the year. In winter, our witch-hazels start the scent trail in the Exploration Garden, but in the fall we can gather the fragrance of Daphne (below left) and our tropical waterlily ‘Royal Purple’ (above left). Of course, we always have rosemary to stroke, as it tumbles over the Showcase walls. The olfactorily-inclined can enjoy a sense-surround visit at any time of year, but there is something wistful above the blossoms that come just before frost.



# Essential Oils: Pamper Yourself

**Saturday, October 6, 1:00-2:30 pm**

With winter right around the corner, it’s time to prepare for the shorter days and longer nights. Why not take a minute to indulge yourself with some fun natural products to help your body prepare for the cold months ahead? Join instructor Samantha Reitman, Young Living Independent Distributer, as she goes over some must needs for the approaching chilly days. You will make a nail serum, lash serum, and a roller bottler called “I Feel Happy”, made up of several oils to put you in a relaxed, happy mood. So come down to the Conservatory and pamper yourself before the winter hits! Ages 15+. $13/volunteer; $16/public. Register by September 28 by contacting the Park Department at (260) 427-6000 and refer to code #427052-S1.

# Tai Chi Drop-ins Welcome

**Tuesdays, October 2, 9, 16, 23, and 30, & November 6**
**Morning 9:30-10:30 am OR Evening 5-6 pm**

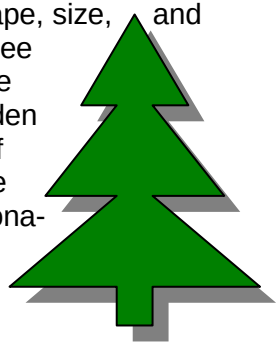
Maybe you decided not to commit to the entire 8 weeks of Tai Chi, but still wanted to try a couple of sessions to see if it’s for you. Well, there is room in our morning and our evening class for a few drop-in attendees. Instructor Sandy Gebhard is very good at folding newcomers into the class, and you’ll find the participants welcoming. Tai Chi is a low-impact exercise recommended to improve health and fitness, particularly when chronic conditions reduce mobility or challenge balance. Even while the graceful movements are becoming a relaxed and fluid motion, you are reaping the benefits of habitual practice. The cost per session is only $10 for drop-in students. To attend, just show up at the Conservatory 5 to 10 minutes before the start of class, pay your fee at the Front Desk, and join the group. Wear loose clothing to allow for movement. For more information, contact Liz at (260) 427-6446.

# October Birthdays

| | |
|---|---|
| October 1 | Darlene Stucky |
| October 7 | Jon Broderick |
| October 8 | Erin Gerber |
| October 8 | Doug Laslie |
| October 8 | Nancy William |
| October 10 | Jeffrey Ridley Sr. |
| October 11 | Sharon Harris |
| October 14 | Missy A'Hearn |
| October 15 | Kay Musgrave |
| October 15 | Betty Fisher |
| October 15 | Mary Berghoff |
| October 16 | Ashley Hegge |
| October 17 | Debbie Woodroof |
| October 18 | Paula Sorrell |
| October 24 | Jenn Roberts |
| October 25 | Jessica Wallach |
| October 25 | Susan Cavanaugh |
| October 26 | Toni Ridenour |
| October 26 | Lee Trier |

# Large Evergreens Needed

Each year, the Botanical Conservatory receives public donations of oversized pines, firs, and blue or Norway spruce trees to be cut for the Holiday Showcase display. During the summer, Lynda Heavrin scouts the trees, assessing them for shape, size, and practical accessibility. In November, the Parks' tree crew harvests and delivers the specimens. These stately trees frame the setting of our holiday garden display. Donors are not charged for the cutting of their tree but are acknowledged with a sign in the garden. If you have or know of a possible tree donation, contact Lynda at 427-6424.

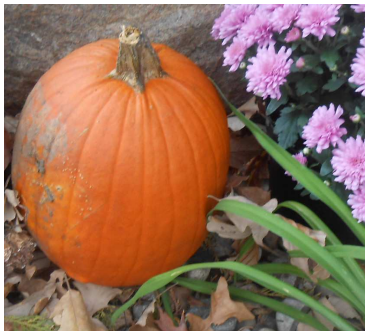




# Pumpkin Zone

**Saturday, October 20, 10:00 am-3:00 pm**

Enjoy an autumn celebration at the Botanical Conservatory! Children and their adults will explore the gardens for fall crafts, activities, and games. Test your observation skills with the Gnome Search, discover whether pumpkins float or sink, nibble on pumpkin seeds, and decorate your own mini pumpkin. Friends from the Allen County Farm Bureau will help us learn about pumpkins and how they grow. The Conservatory is proud to offer Pumpkin Zone as a part of the Downtown Improvement District's Fright Night festivities. No reservations needed; regular Conservatory admission applies: $5/adult, $3/child age 3-17, free for children 2 and under. For more information, call (260) 427-6440. Sponsored by Fun 101.7 WLDE.



# GCU: Vermicomposting 101

**Saturday, October 27, 11:00 a.m.—1:00 p.m.**

This month we will learn about using red worms to make compost for the garden out of kitchen scraps (vermicomposting). Stop by our activity table in the Showcase to learn the basics of composting with worms and the many benefits of composting. You will discover how to buy or make a composter and which materials can be placed in a vermicomposting container as well as which materials should not be composted. You'll get ideas for home to compost at home. You can also make 'n take your own 'wiggly worm'. To be a part of this great recycling project, drop in—no registration needed.

# $1 Night

**First Thursday of the Month, 5:00-8:00 pm**
**October 4**
Visitors pay $1 Conservatory admission on the first Thursday night of the month, 5-8 pm, and can drop in to our program room for a free fun and educational activity. No reservations required. We validate parking tickets from the Civic Center Garage. Street meter parking is free after 5 pm and on weekends.

# $1 Night Insight: Preparing for Pumpkins

**Thursday, October 4, 5:30-7:00pm**
With all the fall festivities in full swing, let's learn about pumpkins! Discover what kind of plant pumpkins come from, what part of the plant a pumpkin is, and how big a pumpkin plant can get. Paint a personal sized pumpkin to take home and munch on a favorite to many, pumpkin seeds! Free with admission ($1 for public.)

# The Rocky Horror Picture Show

**Saturday, October 20**
**Doors Open 7:00pm; Movie 9:15pm**
Join us for our 11th year of celebrating the Time Warp during the Downtown Improvement District's Fright Night! We'll spin the tale of Brad and Janet on a rainy night sheltered by the bizarre Dr. Frank N. Furter. This cult classic movie will be shown outside on the Terrace, weather permitting; please dress accordingly. Lawn chairs encouraged. No outside food or beverage as there will be refreshments available for purchase. This movie is participatory in tradition and content may not be suitable for younger audiences. Rated R; children under 17 must be accompanied by a parent or adult guardian. $4/adult, $2/age 17 and under. Please no rice or confetti. No reservations necessary. Sponsored by Mad Anthony Brewing Company and ALT 99.5. For more information, call (260) 427-6440 or visit our website at www.botanicalconservatory.org.



# Punkin' Path Display

**October 9—28**
Visit our outdoor Punkin' Path, where you can enjoy the fall surroundings and take festive pictures with your little ones. The path will be decorated with pumpkins, gourds, bales of straw – and gnomes! – to provide fun photo memories. Gnomes are caretakers of land and animals; they are industrious, enjoy all kinds of games, and surprisingly, they love to travel! Watch for them along the Punkin' Path. This exhibit is included in Conservatory admission and open during public hours. $5/adult, $3/child age 3-17. Children 2 and under are admitted free. Sponsored by Fun 101.7 WLDE. For more information, call (260) 427-6440 or visit our website at www.botanicalconservatory.org.

# Garden Preschool: Fall Fun

**Third Tuesday of the month**
**Tuesday, October 16, 10:00 – 11:00 a.m.**

Parents learn side by side with their children as our instructors lead them in exploring literacy, counting, and science concepts in a garden setting. This month's theme investigates aspects of the fall season using story, craft, snack, and hands-on activities in the garden and classroom. At least one adult must participate (no registration required) for the duration of the class with their child. Indicate at registration if a participant has food allergies. Deadline: Oct 9. Ages 3-5. Min. 5. Max. 10. $6/child ($4 if member family) per session. To register, call (260)

# Gift Shop Cashiers — October 2018

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|---|---|---|---|---|---|---|
| | **1** | **2**<br>10:00am - 1:00pm<br>Rose Schamberg<br>1:00pm - 5:00pm<br>Anne Cavanaugh | **3**<br>10:00am - 1:00pm<br>Valerie Gater<br>1:00pm - 5:00pm<br>Kathleen Meyer | **4 $ Night**<br>10:00am - 1:00pm<br>Paula Sorrell<br>1:00pm - 5:00pm<br>**OPEN**<br>5:00pm - 8:00pm<br>Mary Judd | **5**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>**OPEN** | **6 Essential Oils**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>**OPEN** |
| **7**<br>12:00pm - 4:00pm<br>**OPEN** | **8** | **9**<br>10:00am - 1:00pm<br>Carolyn Sappenfield<br>Pat Hippensteele<br>1:00pm - 5:00pm<br>Anne Cavanaugh | **10**<br>10:00am - 1:00pm<br>Valerie Gater<br>1:00pm - 5:00pm<br>Kay Safirstein<br>Norma Davies | **11**<br>10:00am - 1:00pm<br>Rose Schamberg<br>1:00pm - 5:00pm<br>**OPEN**<br>5:00pm - 8:00pm<br>Mary Judd | **12**<br>10:00am - 1:00pm<br>Douglas Laslie<br>1:00pm - 5:00pm<br>Douglas Laslie | **13**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>Mary Judd |
| **14**<br>12:00pm - 4:00pm<br>**OPEN** | **15** | **16 Garden Pre-K**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>Patricia Lundy | **17**<br>10:00am - 1:00pm<br>Valerie Gater<br>1:00pm - 5:00pm<br>Kathleen Meyer | **18**<br>10:00am - 1:00pm<br>Paula Sorrell<br>1:00pm - 5:00pm<br>Kay Safirstein<br>Norma Davies<br>5:00pm - 8:00pm<br>Mary Judd | **19**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>**OPEN** | **20 Fright Night**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>**OPEN** |
| **21**<br>12:00pm - 4:00pm<br>**OPEN** | **22** | **23**<br>10:00am - 1:00pm<br>Carolyn Sappenfield<br>Pat Hippensteele<br>1:00pm - 5:00pm<br>Anne Cavanaugh | **24**<br>10:00am - 1:00pm<br>Valerie Gater<br>1:00pm - 5:00pm<br>**OPEN** | **25**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>**OPEN**<br>5:00pm - 8:00pm<br>Mary Judd | **26**<br>10:00am - 1:00pm<br>Douglas Laslie<br>1:00pm - 5:00pm<br>Douglas Laslie | **27 FGC**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>Mary Judd |
| **28**<br>12:00pm - 4:00pm<br>Mark Critchfield | **29** | **30**<br>10:00am - 1:00pm<br>**OPEN**<br>1:00pm - 5:00pm<br>Anne Cavanaugh | **31**<br>10:00am - 1:00pm<br>Valerie Gater<br>1:00pm - 5:00pm<br>**OPEN** | | | |

*Plumeria flowers scenting the Tropical fish pond plaza*

*Hanging Lobster Claw blooms call out for attention*

# Front Desk Receptionists — October 2018

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|---|---|---|---|---|---|---|
| | 1 | **2 Tai Chi**<br>9:30am - 1:00pm<br>Sue Lee<br>1:00pm - 5:00pm<br>**OPEN** | **3**<br>9:30am - 1:00pm<br>Julia Smith<br>1:00pm - 5:00pm<br>Judy Springer | **4 $1 Night**<br>9:30am - 1:00pm<br>Carol Rhudy<br>1:00pm - 5:00pm<br>Susie Brown<br>5:00pm - 8:00pm<br>Sharon Andersen | **5**<br>9:30am - 1:00pm<br>Carol Rhudy<br>1:00pm - 5:00pm<br>Sharon Grady-McKay | **6 Essential Oils**<br>10:00am - 1:00pm<br>Dixie Bradley<br>1:00pm - 5:00pm<br>Sharon Grady- McKay |
| **7**<br>12:00pm - 4:00pm<br>**OPEN** | **8** | **9 Tai Chi**<br>9:30am - 1:00pm<br>Laurie Proctor<br>1:00pm - 5:00pm<br>Susie Brown | **10**<br>9:30am - 1:00pm<br>Julia Smith<br>1:00pm - 5:00pm<br>**OPEN** | **11**<br>9:30am - 1:00pm<br>Jeff Ridley Sr<br>1:00pm - 5:00pm<br>Corky Tessman<br>5:00pm - 8:00pm<br>**OPEN** | **12**<br>9:30am - 1:00pm<br>Nancy Laslie<br>1:00pm - 5:00pm<br>Nancy Laslie | **13**<br>10:00am - 1:00pm<br>Dixie Bradley<br>1:00pm - 5:00pm<br>**OPEN** |
| **14**<br>12:00pm - 4:00pm<br>**OPEN** | **15** | **16 Tai Chi**<br>9:30am - 1:00pm<br>Sue Lee<br>1:00pm - 5:00pm<br>Patsy Hinkle | **17**<br>9:30am - 1:00pm<br>Julia Smith<br>1:00pm - 5:00pm<br>**OPEN** | **18**<br>9:30am - 1:00pm<br>Jeff Ridley Sr<br>1:00pm - 5:00pm<br>Susie Brown<br>5:00pm - 8:00pm<br>**OPEN** | **19**<br>9:30am - 1:00pm<br>Jeff Ridley Sr<br>1:00pm - 5:00pm<br>Sharon Grady-McKay | **20 Fright Night**<br>10:00am - 1:00pm<br>Dixie Bradley<br>1:00pm - 5:00pm<br>**OPEN** |
| **21**<br>12:00pm - 4:00pm<br>**OPEN** | **22** | **23 Tai Chi**<br>9:30am - 1:00pm<br>Laurie Proctor<br>1:00pm - 5:00pm<br>Susie Brown | **24**<br>9:30am - 1:00pm<br>Julia Smith<br>1:00pm - 5:00pm<br>Judy Springer | **25**<br>9:30am - 1:00pm<br>Jeff Ridley Sr<br>1:00pm - 5:00pm<br>Sue Beck<br>5:00pm - 8:00pm<br>**OPEN** | **26**<br>9:30am - 1:00pm<br>Nancy Laslie<br>1:00pm - 5:00pm<br>Nancy Laslie | **27 FGC**<br>10:00am - 1:00pm<br>Dixie Bradley<br>1:00pm - 5:00pm<br>**OPEN** |
| **28**<br>12:00pm - 4:00pm<br>**OPEN** | **29** | **30 Tai Chi**<br>9:30am - 1:00pm<br>Jeff Ridley Sr<br>1:00pm - 5:00pm<br>**OPEN** | **31**<br>9:30am - 1:00pm<br>Julia Smith<br>1:00pm - 5:00pm<br>Judy Springer | | | |